

2011 Edition

(() AWeber

The celebration of Christmas may be months away, but just like every year, you'll blink and the mad whirl of candy canes and carols will be here.

Which means you need to start planning your holiday emails NOW. And since the festive spirit of cheer and good tidings may not have visited you yet, we've rounded it up here.

Behold, a collection of 50 Christmas marketing emails from 2010. These messages include examples of:

- Holiday Product Positioning
- Holiday-Specific Offers
- Invitations to Holiday Events
- Holiday Schedule Announcements
- Last-Minute Reminders
- Merry Christmas Wishes
- Helpful Holiday Tools
- "Gift" Discounts & Incentives

Whether you want to share comfort & joy or a 20% off coupon, you'll find inspiration for your holiday emails here.





Merry Christmas Wishes

With Christmas cards, we show our friends, family, chiropractors and kindergarten teachers how important they are.

Your subscribers, as the people supporting your business, are very important as well. An message of heartfelt goodwill can make their holidays happier.

Since your medium is email, however, there's one thing to beware of: Christmas email overload.

Email marketing significantly ramps up in December, with every retailer proffering their wares as "the perfect gift." Come Christmas Eve, your readers may be inbox-weary and resent any message they consider non-essential.

To decide whether or not to send a Merry Christmas wish, consider the relationship between your business and your audience - are warm, fuzzy wishes appropriate?

Also, consider what other Christmastime emails you plan to send. How much is too much?

If you do decide in favor of a Merry Christmas message, consider your content carefully. In the holiday crush, you'll need to make it a worthwhile read!



From: The Alzheimer's Association

Subject: A Holiday Wish





From: Dessert Darling Subject: Happy Holidays! :)



Hill

It's been an exciting year for the Dessert Darling and I have YOU to thank for your continued support!

In case you missed it, I reviewed my

Top 5 Favorite COOKIES here and my Top 5 Favorite CHOCOLATES here.

I've also started to do some polls, which are always fun.

And don't forget! You can always get darling gift ideas here.

Finally, keep your eyes peeled for Life and Style magazine next week! You might recognize the author of one of their sweeter articles. ;-)

I can't wait for 2011! There're so many exciting things in the works and I'm excited to share it all in due time. Your support and readership means everything to me!!! Please continue to frequent www.DessertDarling.com and share the love with your friends.~

All my best for a very Merry Christmas and an incredible New Year!!!

Jenny,

XO

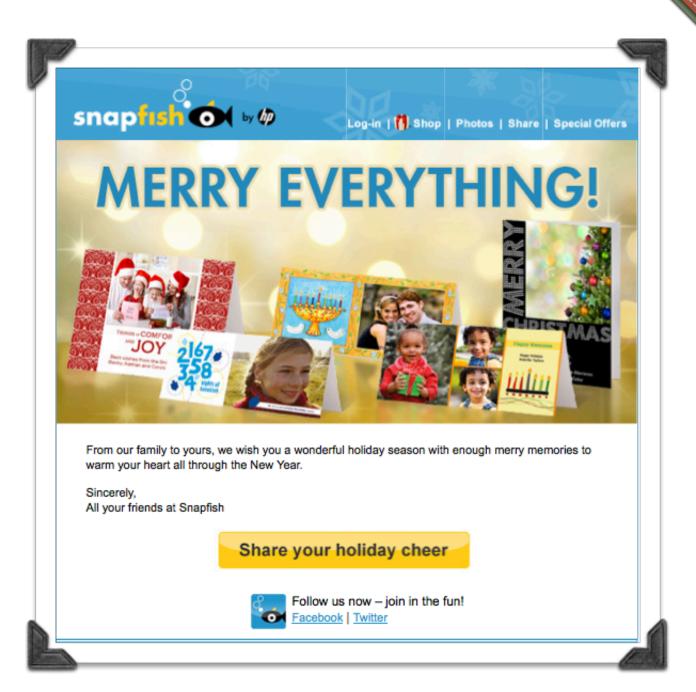
DessertDarling

433 N. Camden Dr., Suite 1080, Beverly Hills, CA, 90210



From: Snapfish

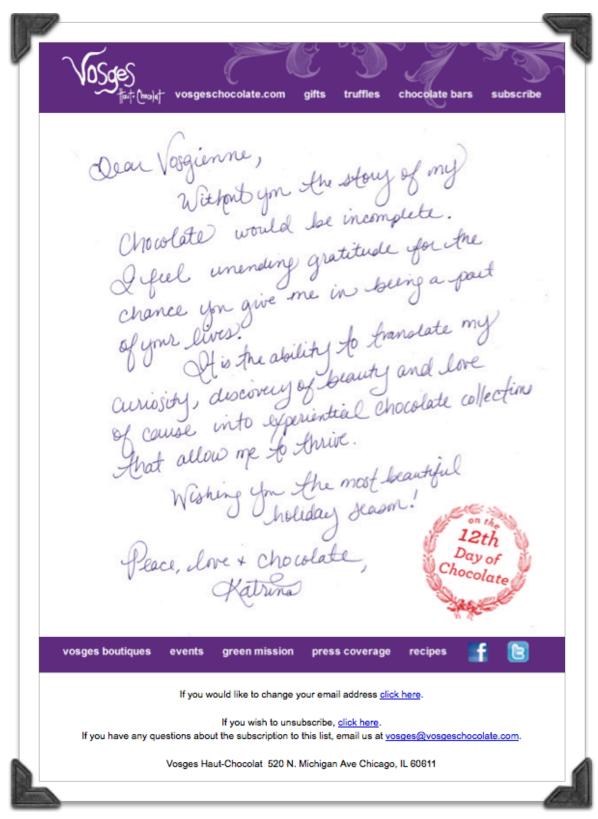
Subject: Happy Holidays to You and Yours!





From: Katrina Markoff

Subject: My Unending Gratitude...







The email reminder and the discount bring more than good cheer, though - they bring an upswing in sales. And your subscribers know this.

So you can't just send any old coupon and label it a gift. It has to be big enough that, while your bottom line might not significantly benefit right away, the goodwill you'll cultivate will come back to you manyfold in the future.





Discoluteo,

From: Ben & Jerry's

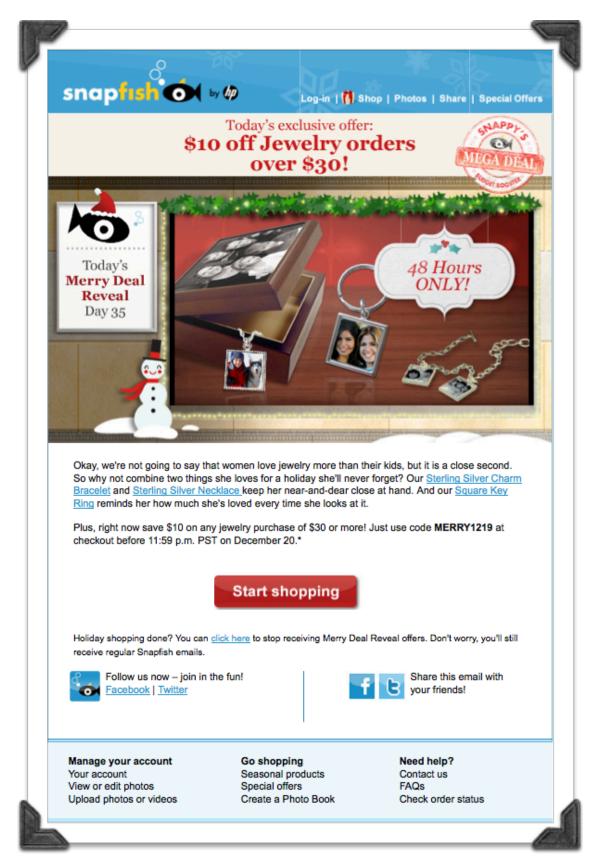
Subject: No Peeking! Okay...But Just This Once



Discounte on

From: Snapfish

Subject: Merry Deal Reveal - \$10 Off On Jewelry Orders Over \$30!

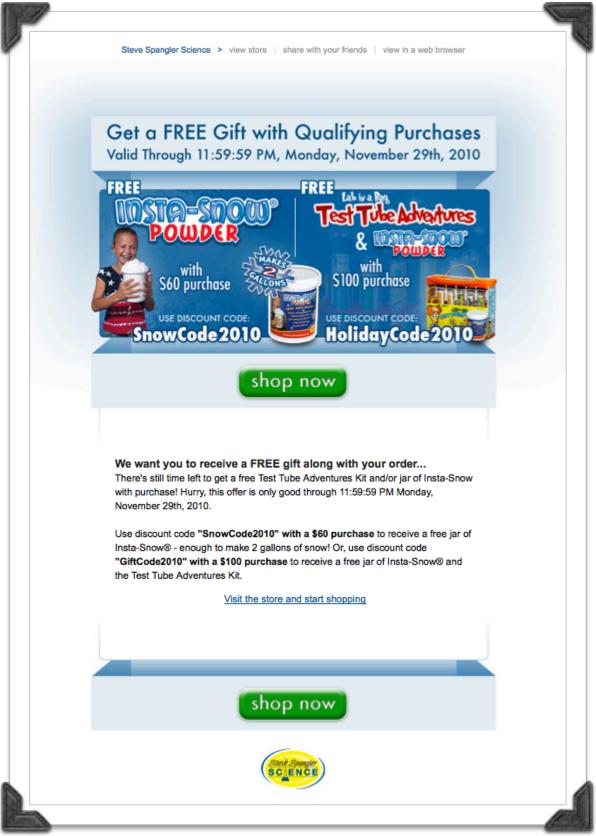




Discounts on

From: Steve Spangler Science

Subject: Special Holiday Codes from Steve Spangler Science





Discounte on

From: Urban Outfitters

Subject: Happy Holly Daze: Take 50% Off Sale In Store







Holiday Schedule Announcements

If your store hours or schedule will change around the holiday season, an emailed announcement can keep your subscribers from showing up to a closed office or dark storefront.

If your only schedule change will be closing Christmas Eve and Christmas Day, you probably don't need an announcement. Most people will assume as much on their own.

In fact, since most businesses will be closed on those days, if you'll be open, you may want to announce that with an email. Then your subscribers will know where they can go for their last-minute needs.





From: Eastern State Penitentiary

Subject: Happy Holidays From Your Friends at ESP

EASTERN STATE PENITENTIARY

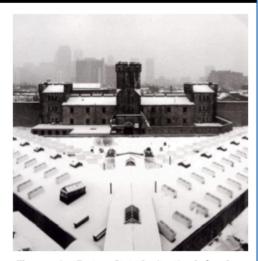
Happy Holidays from Eastern State Penitentiary!

On behalf of our entire Board and staff here at Eastern State we want to wish you and yours a warm holiday season and a prosperous new year!

We will be open for Winter Adventure Tours every day except on the following dates:

- December 24 -Christmas Eve
- December 25 Christmas Day
- January 1 New Year's Day

We hope to see you in the cellblocks soon!



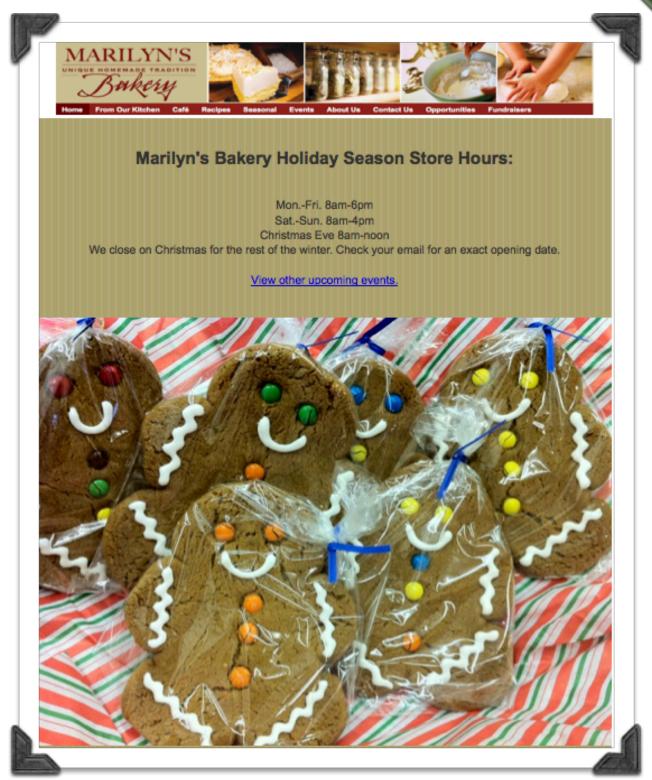
The massive Eastern State Penitentiary's facade, photographed from the central guard tower during a snowstorm. Photo: Mark Perott, from Hope Abandoned: Eastern State Penitentiary



Announcementie

From: Marilyn's Bakery

Subject: Our Store Hours for the Holiday Season







Celebrations, parties, get-togethers...they're what the holiday season is all about, a chance to see the people most important to us.

Your subscribers are important as supporters of your business. If you're planning to host a holiday event, make sure to send them an invitation!

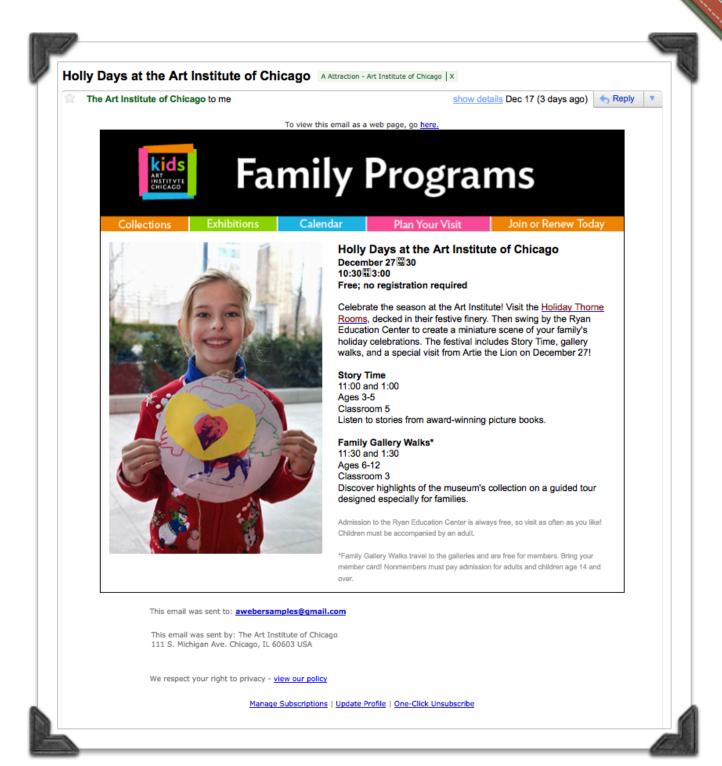
Include all the basics: who the event is perfect for, when and where it'll be and all the fun activities you'll have.





From: Art Institute of Chicago

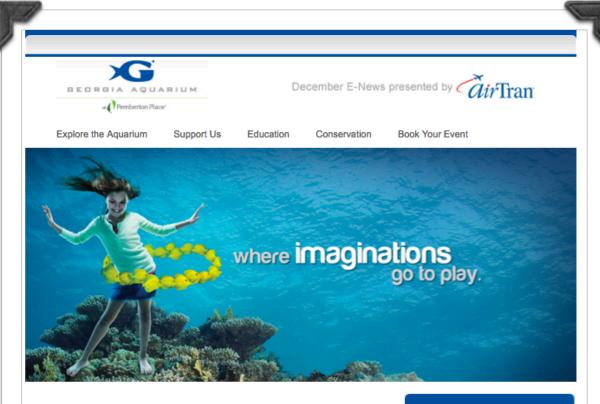
Subject: Holly Daze at the Art Institute of Chicago





From: Georgia Aquarium

Subject: New Belugas and Mermaids for the Holidays!



A MERMAID EXPERIENCE AT GEORGIA AQUARIUM



Mermaids, mantas and more! Bring your imagination this holiday season as Georgia Aquarium welcomes the world-famous mermaids of Florida's Weeki Wachee Springs State Park into our Ocean Voyager exhibit, built by The Home Depot. See them perform choreographed routines among the whale sharks, mantas and more. Guests can catch these rare-finned beauties performing in Ocean Voyager five times daily, throughout select dates from Dec. 2-Jan. 2, 2011. Learn more about the Weeki Wachee mermaids and our additional holiday activities.

LEARN MORE

Must-See Exhibits

World of Water Photo Exhibit

Come see the beautiful photos submitted by guests and staff.

» Learn more.

Planet Shark

Discover facts and dispel myths. Open through February 2011.

» Learn more.

Special Offers

Disney Live! Mickey's Magic Show

Select \$40, \$25 & \$15 tickets for a flat \$15 rate. Enter code PA15.

» Get your deal.

\$10 Off Annual Passes

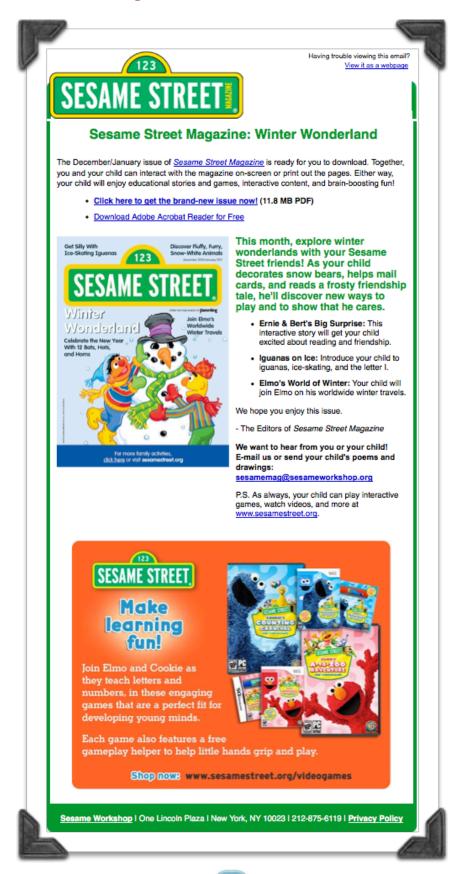
For limited time only, purchase an annual pass for only \$55.

» Become a member today!



From: Sesame Street Magazine

Subject: Sesame Street Magazine: Winter Wonderland







Helpful Holiday Tools

The hustle and bustle of the holidays mean this is the time of year when your subscribers most need help.

That makes it the perfect time to send that oft-discussed key to successful email marketing: relevant, helpful content.

If you're wondering how email content can be helpful, you're not alone. Businesses large and small strive to create helpful email content as a way to build loyalty with their readers.

Which means that last year, several companies sent out some inspiringly helpful emails...





Rojidelonii

From: Beauty Encounter

Subject: Get Your Gifts There In Time For the Holidays!





From: Diesel

Subject: Presenting the Gift Guide & the Gift of Shipping





From: Great American Country Newsletter

Subject: 12 Days of Country Cookies + 50 Great Gift Ideas!





From: Home Made Simple

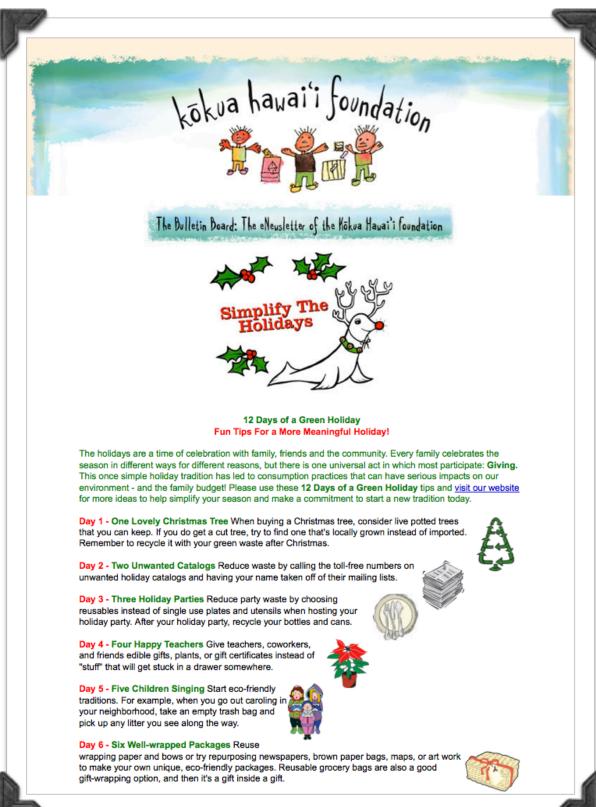
Subject: Get Our Holiday Survival Guide.





From: Kokua Hawai'i Foundation

Subject: Simplify the Holidays: 12 Days of a Green Holiday - Part 1





Day 7 - Seven Strands of LED Lights Use energy efficient LED lights to light up your home or tree.

Day 8 - Eight Homemade Holiday Cards Cut out pictures and messages from last year's cards, and then put them together to create brand new cards for this year.

Day 9 - Nine Secret Santas Instead of exchanging gifts with all of your friends and family, consider drawing names and participating in a "Secret Santa" gift swap.



Day 10 - Ten Waste-Free Gifts Give reusable or homemade gifts. Shop for gently used gifts at thrift shops or on-line. Give gifts of time like certificates for a massage or a car wash. Treat a loved one to 'ukulele lessons or tickets to a sporting or cultural event.



Day 11 - Eleven (Fewer) Trips to the Store When shopping for holiday food and gifts, try to plan ahead and consolidate trips in order to save fuel and reduce pollution. Also, don't forget to take along your reusable cloth grocery bags to use instead of the disposable ones!



Day 12 - Twelve Acts of Kindness During the holiday season the most rewarding gift of all is giving back to your community. Make it a family tradition to donate to or volunteer for charitable causes during the holidays.

We're just over a quarter of the way to our goal of getting 1,500 people committed to at least one action that cuts waste and boosts the aloha this holiday season.



Congratulations to this weeks winning Simplify the Holidays journals!

All will receive Brushfire Records *This Warm December, Vol. 1* autographed by Jack Johnson and also be entered to win the grand prize Eat Local Package. Mahalo for committing to the <u>Simplify the Holidays</u> campaign and inspiring others!

- · Tammi Hitchcock Holiday Hullabaloo
- . Rob Kinslow Live Simply So That Others May Simply Live
- . Shirley Thompson Delicious, Local, Coco-mac Chocolate Bark
- · Kari Z. Making This a Christmas to Remember, One Pumpkin at a Time
- · Roxanne Darling Print at Home, Avoid Over-packaging, Save

Enter to win today! Make a commitment to the campaign, then click <u>Journal</u> and share what you are doing to Simplify the Holidays. We're picking five new winners every week through December!

Need more ideas on how to simplify? Download the 12 Days of a Green Holiday Guide and the Green Holiday Educator Resource Guide for more ideas!

Happy Holidays from your friends at the Kokua Hawaii Foundation and Kanu Hawaii!





For more information on how you can Simplify your Holiday, please visit: www.kokuahawaiifoundation.org/holidays

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From: Northshore Fire Department Subject: Northshore Fire District

Northshore Fire District



- Winter Holiday Tips
- · Holiday Tips
- · CHRISTMAS TREE FIRES

Winter Holiday Tips

Posted: 30 Nov 2010 10:57 AM PST

The holiday season is a time for family, friends and celebration. Make sure this is a happy season for all by putting safety at the top of your list.

Holiday Tips

Posted: 29 Nov 2010 04:46 PM PST

Trees and decorations

CHRISTMAS TREE FIRES

Posted: 29 Nov 2010 04:04 PM PST

Carefully decorating Christmas trees can help make your holidays safer.

You are subscribed to email updates from Northshore Fire Department
To stop receiving these emails, you may unsubscribe now.

Google Inc., 20 West Kinzie, Chicago IL USA 60610

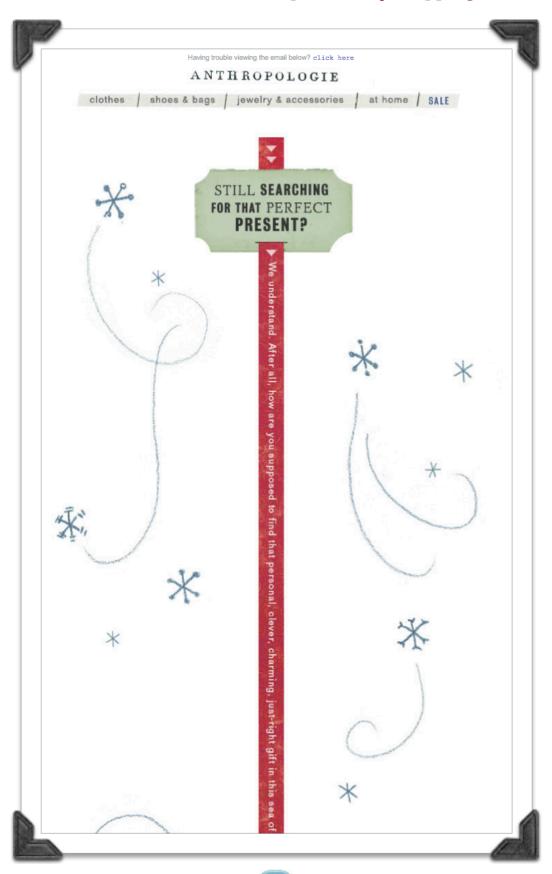
Email delivery powered by Google



Holiday Rools

From: Anthropologie

Subject: No More Gift Guesswork + Complimentary Shipping - Part 1





ROHREIDAN TOOL

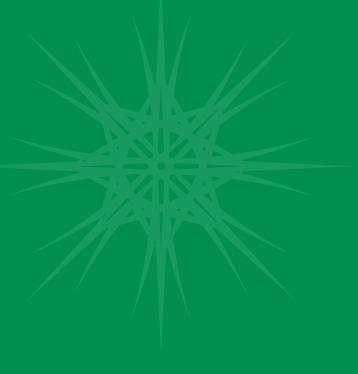




Holiday Specific Offers

In order to drive up Christmas sales, you may have designed a few products specifically for the holidays. A marketing email is the perfect way to announce them to your subscribers.

You can even help your announcement reach many more potential buyers by adding share options: an invitation to forward the email to those who might be interested and sharing links for social networks.

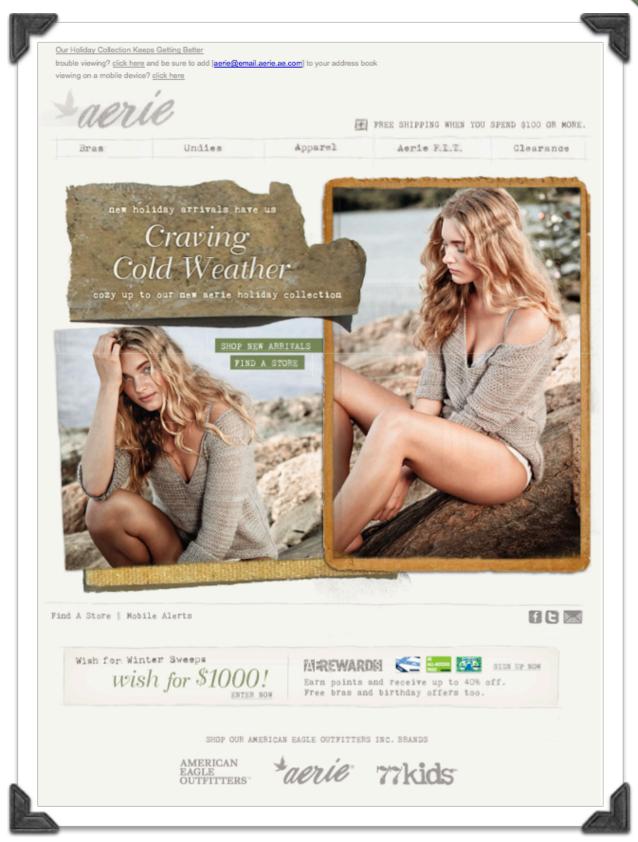






From: Aerie

Subject: New Holiday Arrivals Are Here





Specific Offers

From: Charles' Chocolates

Subject: Just in Time for the Holidays: Two New Chocolate Covered Nuts





Specific Office

From: The Cheesecake Factory

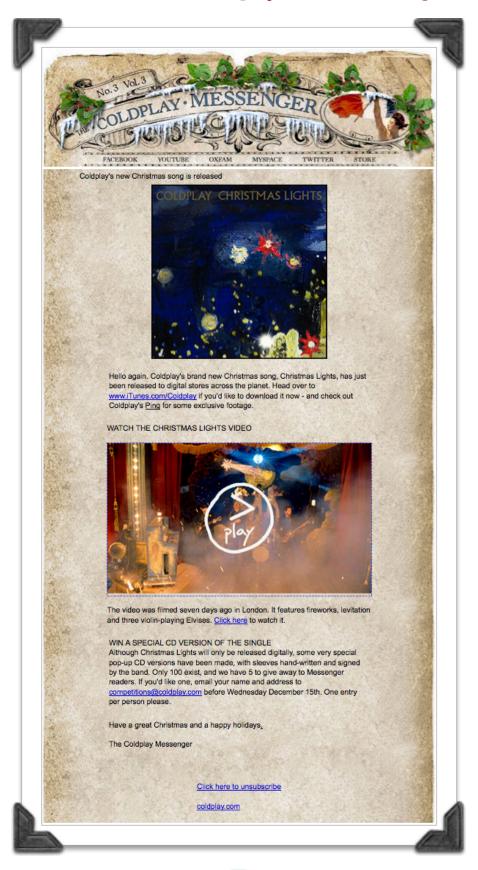
Subject: AWeber, 'Tis the Season for Peppermint Bark Cheesecake!





From: Coldplay

Subject: Watch the New Video for Coldplay's "Christmas Lights"





Specific Office Office

From: The Container Store

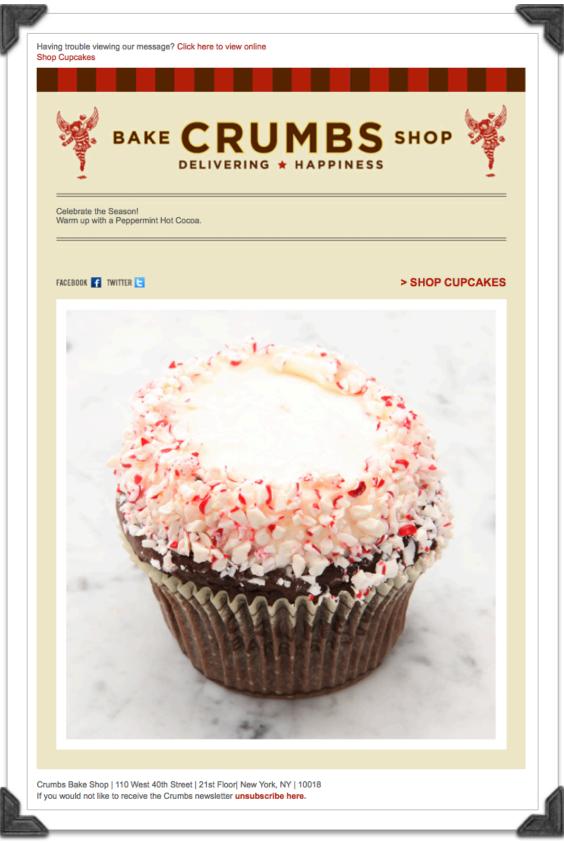
Subject: December Delight: Your Organized Month





Shecifolidas Offic

From: Crumbs Bake Shop Subject: CRUMBS Holidays







Holiday Product Positioning



But during the holidays, people feel a lot of pressure to make candy-coated Christmas dreams come true. And they know they need help to do it.

That is the perfect time to present your products or services as the help that's so desperately needed. To be make your offer as effective as possible:

- 1. Make sure it's a genuinely helpful solution to a holidayrelated problem. If you're too off-base, you may turn potential customers off.
- 2. Leading up to Christmas, focus on marketing items that either
 - a.) make the perfect gift or
- b.) help with the planning, organizing or pulling off of holiday celebrations.

Wait until after Christmas to switch the focus to items people would buy for themselves - everyone's bound to want something that Santa forgot.





Productoliday Positioning

From: Urban Outfitters

Subject: The 12 Dresses of Christmas





Productolides to sitionine

From: Giggle

Subject: Happy Holiday Travel





From: Adkins Arboretum

Subject: Give the Gift of Arboretum Membership

If you're having trouble viewing this email, you may see it online.

Share This: 🖂 📙 🛐





ADKINS ARBORETUM

Visit Us

Programs & Events

Support The Arboretum

Dear Members and Friends,

This year, let the Arboretum help with your holiday shopping. Give the gift of membership. No worries about choosing the correct color or size. Arboretum membership fits everyone. No wrapping, no shipping. Everything is handled for you.



Recipients of Arboretum gift memberships will also receive this stunning tulip poplar pin.

Membership categories include:

Individual - \$45 Household - \$60

Grandparent - \$60

Contributor - \$100

Supporter - \$250 Sustainer - \$500

Leon Andrus Society - \$1,000

Each gift membership will be accompanied by a gift card and a beautiful tulip poplar pin, created specially by a local artist for the Arboretum. To give the gift of Arboretum membership, call 410.634.2847, ext. 30 or e-mail jbarnett@adkinsarboretum.org today.

> Adkins Arboretum 12610 Eveland Road P.O. Box 100 • Ridgely, MD 21660 E-mail: info@adkinsarboretum.org

> > This email was sent to awebersamples@gmail.com.

To ensure that you continue receiving our emails, please add us to your address book or safe list.

manage your preferences | opt out

Got this as a forward? Sign up to receive our future emails.



Product Oliday Positioning

From: Barnes & Noble

Subject: 12 Days of Incredible Deals Start Today!





Productolidas

From: Goosecross Winery

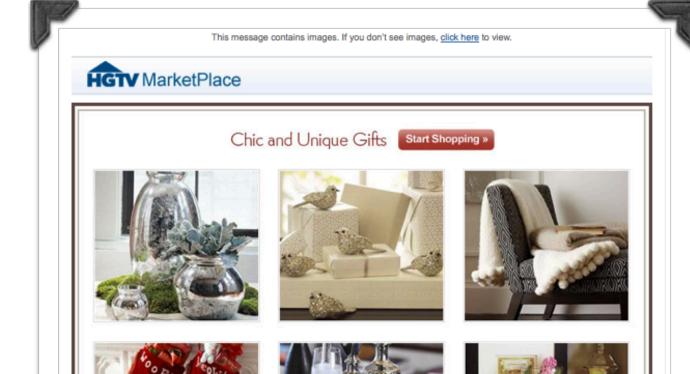
Subject: Goosecross Gift Giving





From: HGTV

Subject: 2010 Trendiest Gifts





Welcome to the HGTV MarketPlace Newsletter, which you asked to receive while visiting HGTV.com, HGTV Dream Home Giveaway or one of our sister sites.

Visit our homepage at marketplace.HGTV.com Subscribe | Unsubscribe | Privacy | Legal

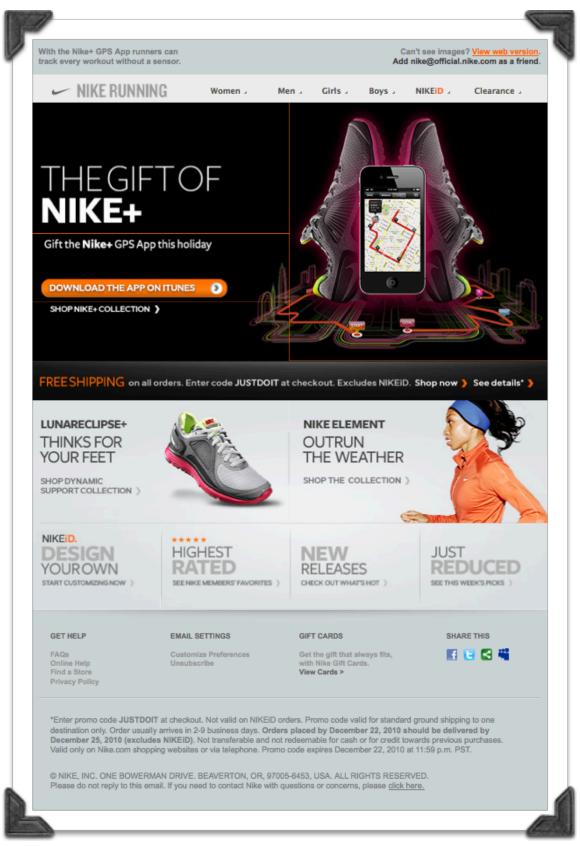
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Productoliday Positioning

From: Nike

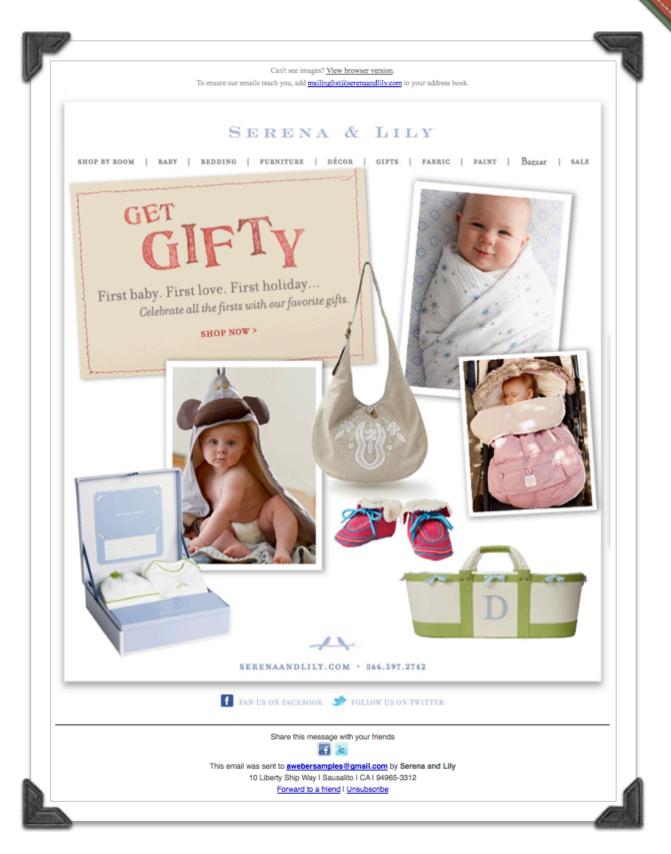
Subject: The Perfect Gift for the Runner On Your List





From: Serena & Lily

Subject: 'Tis the Season to Get Gifty

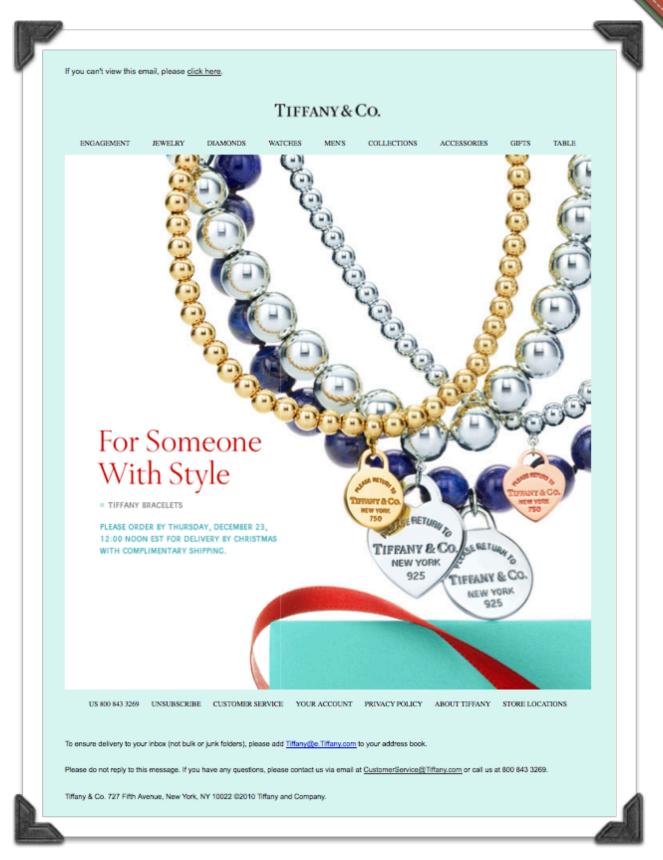




Roductolides

From: Tiffany & Co.

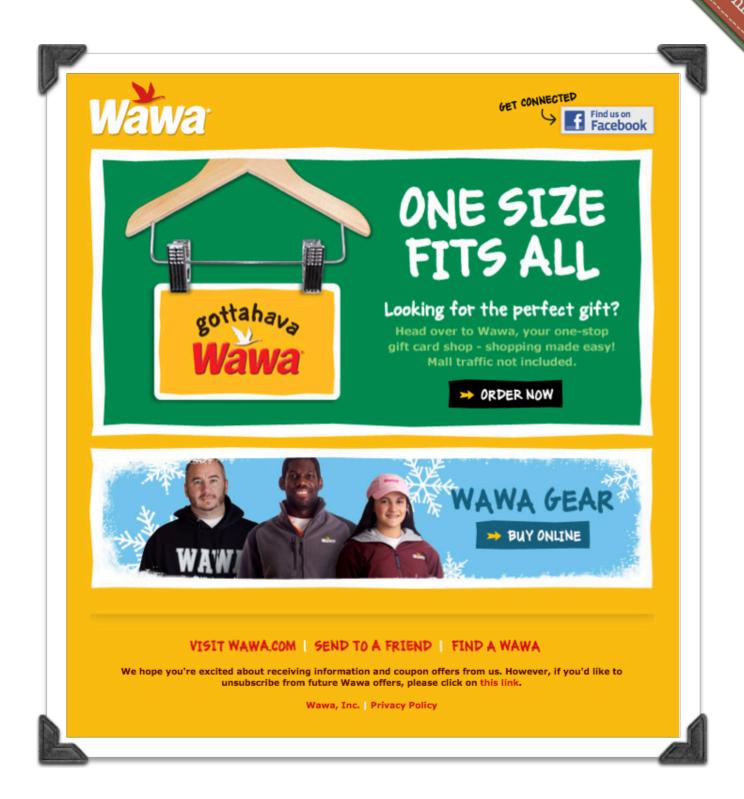
Subject: Holiday Mixers: Shop Tiffany Bracelets





From: Wawa, Inc.

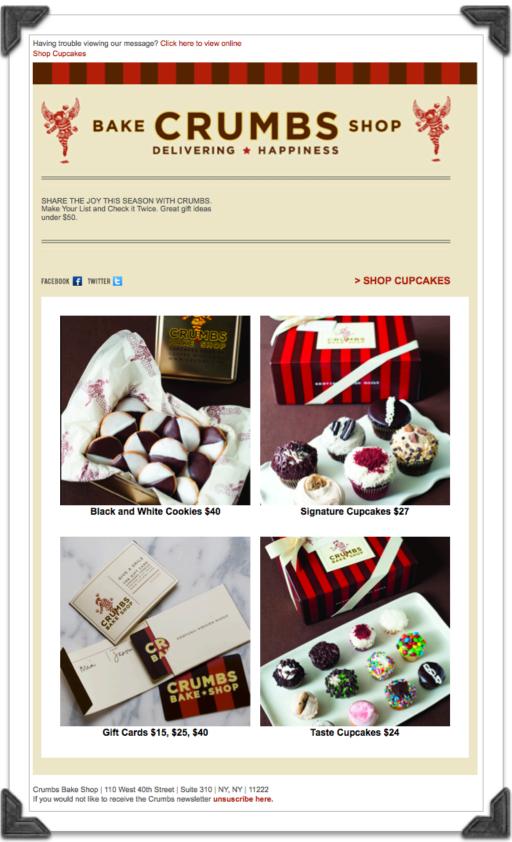
Subject: Not Sure What to Get? Wawa's Got the Perfect Gift



Product Poliday Positioning

From: Crumbs Bake Shop

Subject: CRUMBS Gifts Under \$50





Productoliday Positioning

From: Body Central

Subject: Get Decked Out for the Holidays

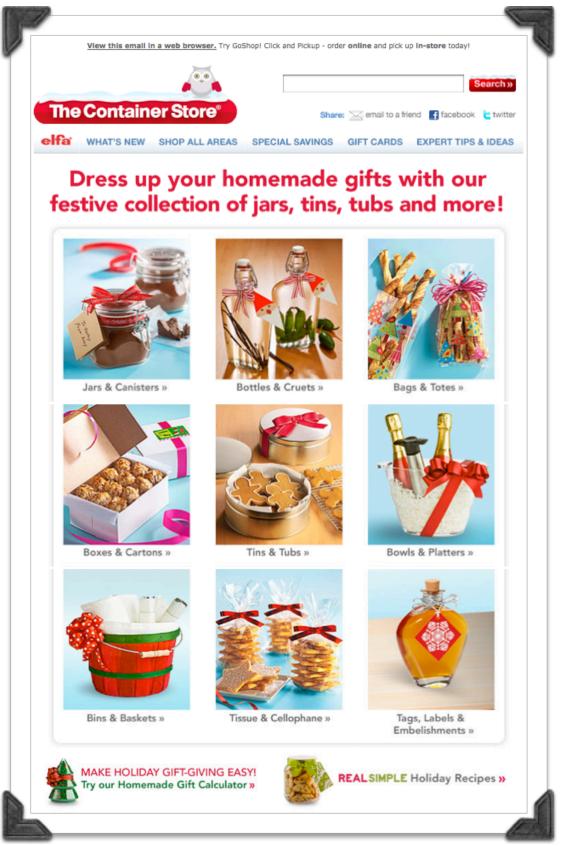




Productoliday Positioning

From: The Container Store

Subject: Oh, Goodie! Homemade Gifts and Gorgeous Packaging!







Last-Minute Reminders

We've all had it happen: it's two days before Christmas and with a sickening drop of the stomach, we realize we don't have a gift for Aunt Ella! **Or** the boss!

At that point, we're rather desperate for a solution. If one would magically appear in our email, offering the perfect gift, arriving on time, available in just a few clicks, not only would we purchase, we'd be grateful.

That's what you can do for your subscribers this Christmas season. Solve their last-minute problems, and not only have you earned purchases, you've earned loyalty.

Just make sure to send the email in time to ship any physical products!





From: Indigo Wild

Subject: Holy Ship! 6 p.m. Today is Your Last Chance





From: Vosges Haut-Chocolate

Subject: Last Day for Christmas Delivery!





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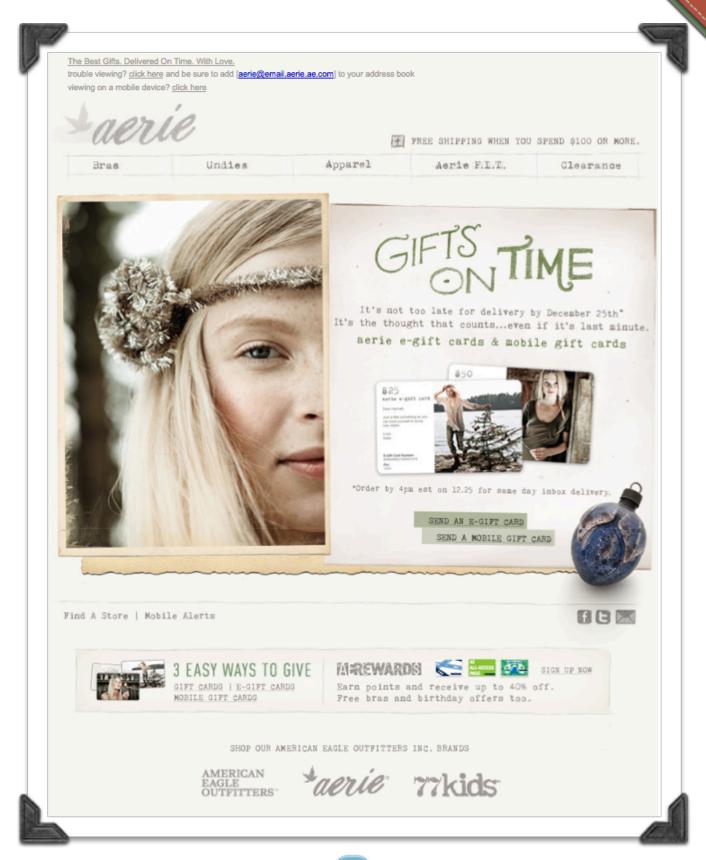
From: Wawa, Inc.

Subject: Don't Panic! Pick Up Last Minute Gifts At Wawa.



From: Aerie

Subject: Never Too Late For Our Prettiest Gifts!

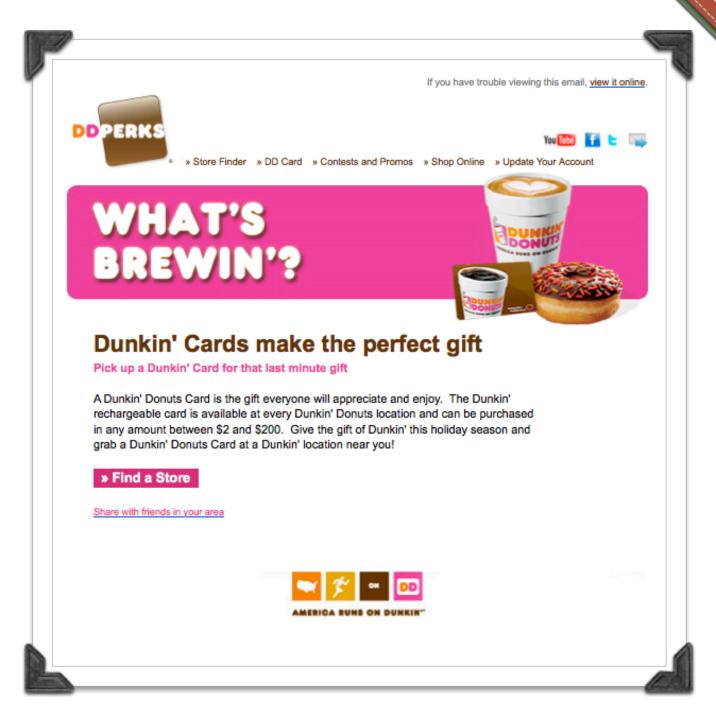




From: Dunkin' Donuts

Subject: Dunkin' Donuts Cards Are a Must on Your Last Minute

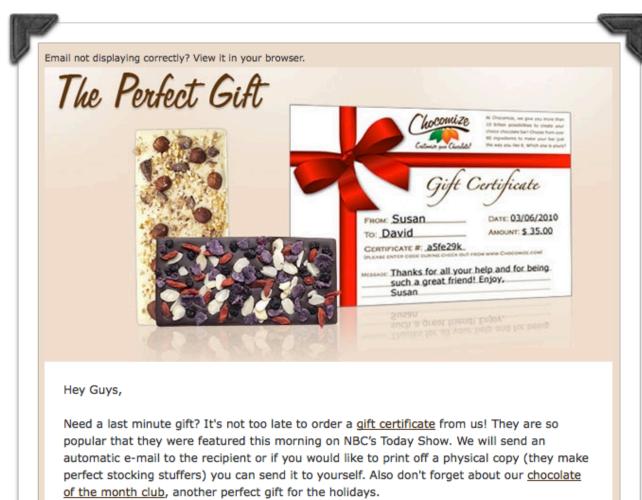
Christmas List





From: Chocomize

Subject: Chocomize Gift Certificates!



Hope everyone has a great holiday!

Best, Eric, Nick & Fabian







Blog Take a look behind the scenes



It is our Christmas wish that, while paging through these pages, you have found some ideas for your own holiday marketing.

We wish you the best of luck, the highest of click-through rates and a very merry holiday season!

And when you're ready for more marketing ideas, we invite you to:









Stop by <u>Inbox Ideas</u>, our blog. Follow our <u>Twitter feed</u> for the Watch our <u>YouTube videos</u> for latest marketing links. Watch our <u>YouTube videos</u> for helpful how-to's.

Become a fan on Facebook to interact with other marketers.

We have lots of helpful tips and advice ready for you. Can't wait to see you there!

